### 2020 GRI Schedule

#### GRI 101: January 15-16, 2020
- **Registration Deadlines:** Jan 1 (Early Bird)  
  Jan 10 (Regular)
- **Price:**  
  $195 (Early Bird)  
  $218 (Regular)
- **The Basics of Profitability** (16hr Elective CE: SAM)
- **Day 1:** Travis Everette – Your Marketing Personality; Listings & You
- **Day 2:** Travis Everette – Financing & The Sales Contract; Business & the Details
- **Location:** OAR Office - Oklahoma City

#### GRI 102: March 11-12, 2020
- **Registration Deadlines:** Feb 19 (Early Bird)  
  Mar 6 (Regular)
- **Price:**  
  $195 (Early Bird)  
  $218 (Regular)
- **Day 1:** Chris Bird – Real Estate Investment & Taxation for the Real Estate Agent (6hr CE: TAX)
- **Day 2:** Pat Vann – Financing Techniques (4hr CE: FIN)  
  Pamela Brookstein – Selling the Sun (3hr CE: SAM)
- **Location:** Moore Norman Technology Center  
  South Penn Campus (OKC)

#### GRI 201: April 29-30, 2020
- **Provisional Requirement**
- **Registration Deadlines:** Apr 8 (Early Bird)  
  Apr 24 (Regular)
- **Price:**  
  $195 (Early Bird)  
  $218 (Regular)
- **Day 1:** Paul Dizmang – NAR Code of Ethics
- **Day 2:** Joyce Painter, Broker Relationship Management (3hr CE: BRM)  
  Broker Relationship Act (3hr CE: BRA)
- **Location:** Stoney Creek Hotel, Broken Arrow

#### GRI 202: June 3-4, 2020
- **Provisional Requirement**
- **Registration Deadlines:** May 13 (Early Bird)  
  May 29 (Regular)
- **Price:**  
  $195 (Early Bird)  
  $218 (Regular)
- **Day 1:** Kristi French – Title Insurance (3hr CE: CLO)  
  Aaron Emerson (3hr CE: INS)
- **Day 2:** Janet Judd & Donny Allen – Real Estate Safety Matters (3hr CE: HOT)
- **Location:** OAR Office - Oklahoma City

#### GRI 301: September 9-10, 2020
- **Registration Deadlines:** Aug 19 (Early Bird)  
  Sep 4 (Regular)
- **Price:**  
  $255 (Early Bird)  
  $298 (Regular)
- **Day 1:** Nate Johnson – Discovering Commercial Real Estate (4hr CE: CRC)  
  Smart Growth for the 21st Century (3hr CE: SAM)
- **Day 2:** Amy Smythe Harris – The Ultimate Mobile Agent (8hr CE: APP)
- **Location:** Moore Norman Technology Center  
  South Penn Campus (OKC)

#### GRI 302: December 9-10, 2020
- **Provisional Requirement**
- **Registration Deadlines:** Nov 13 (Early Bird)  
  Nov 29 (Regular)
- **Price:**  
  $215 (Early Bird)  
  $238 (Regular)
- **Day 1:** Paul Dizmang – Fair Housing (7hr CE: FHR)
- **Day 2:** Paul Dizmang – Property Management (7hr CE: PMG)
- **Location:** Stoney Creek Hotel, Broken Arrow

Students with a provisional license must complete all three GRI modules marked **provisional** in order to receive their 45 post credit hours.