

# LEADERSHIP OAR

OKLAHOMA REALTORS® LEADERSHIP ACADEMY

## 2020 Application

LeadershipOAR was designed to identify emerging REALTOR® leaders in the state, encourage them with motivational activities and assist in sharpening their leadership skills in hopes they will exert a strong positive influence on the future of the association and profession.

The participants work together in a training course, which combines individual study, group sessions and actual project experience using leadership skills. Training sessions include identification of leadership skills, team building exercises, procedures for goal setting, personal profile analysis, network building and improving communication skills.

### PURPOSE

The participants of LeadershipOAR will:

- Increase their awareness of real estate and understand the state association
- Be involved in problem-solving activities on issues of current interest
- Network with leaders across the state who are actively involved in improving our association and profession
- Develop team-building and leadership skills
- Learn to communicate clearly and effectively
- Understand the requirements to be an effective leader
- Examine management and relationship-building principles
- Learn to balance life and work

### APPLICATION PROCEDURE

Completed applications along with a recent photo and two letters of recommendation are required to be considered for an interview. Application packets are reviewed and participants are selected by an anonymous committee of LeadershipOAR graduates and members. 12 participants will be selected for the program. Efforts are made to balance participants according to business specialty, geography and other demographics.

The tuition cost for 2020 is \$1,695. This tuition includes all training sessions, meals, instructional materials and overnight accommodations (on a double sharing basis). Additional costs to the participants will include transportation to and from the meetings or retreat sites and minimal expenses, which may be incurred during the field exercise phase of the program. There is a \$195 application fee which is due at the time you submit your application. This application fee will be applied towards

tuition if you are accepted as a participant or returned if you are not selected. All participants are encouraged to reach out to their local board/association or other sponsor options to help them offset this cost.

Applications should include as much information as possible. Additional pages may be used if necessary. No applications will be considered without a recent photo and two letters of recommendation. Deadline for application is **October 11<sup>th</sup>, 2019**. Applications will not be accepted after this date.

#### SELECTION CRITERIA

Participation in LeadershipOAR is open to REALTORS® living in the state of Oklahoma and will be chosen by the LeadershipOAR Selection Committee based upon the information provided in this application. The Committee will be seeking representation from a cross-section of the profession. These leaders and potential leaders will be active in either business, education, the arts, spiritual groups, government, community-based organizations, ethnic or minority groups, or real estate specialty areas, and will reflect the diversity of the organization.

Attendance at all retreats and meetings is mandatory. Those who fail to attend may be asked to withdraw from the program with no refund of tuition.



OKLAHOMA ASSOCIATION OF REALTORS®

CONNECTING . INFORMING . UNITING

**INSTRUCTIONS:**

Type or print in black ink. Please complete each section fully. Limit answers to the space available. Applications must be signed by both applicant and employer/sponsor and returned no later than **October 11th, 2019**. Applications are required to also contain a recent color photograph and two letters of recommendation.

PERSONAL DATA

Full Name:

First Name or Nickname Preferred:

Age:                      Gender:  Male  Female

Home Address:

Home Phone:

Business Phone:

Email Address:

Year Licensed:

Length of Residence in OK:

Real Estate Specialties (e.g. residential, appraisal, commercial, etc):

Real Estate Designations Earned:

Name of Spouse (if married):

Hobbies:

Emergency Contact Name:

Phone:

Relationship to you:

EDUCATION

(Begin with high school, college(s), advanced degrees and/or specialized training)

Name and Location of School

Year

Degree

Major

WORK EXPERIENCE

How many brokers have you worked for?

Present Firm Name:

Job Title:

Years at Firm:

Briefly describe your responsibilities in your job:

Business & Professional Affiliation:

(Please include local board of REALTORS® involvement as well as OAR involvement. Do not include civic organizations, public office or political activities)

Name of Group

Positions Held or Assignments

Period of Affiliation

COMMUNITY INVOLVEMENT

(Include community, civic, spiritual, political, government, social, athletic or other activities. Do not include business or professional activities. Indicate major role in the organization at this time)

Organization:

Assignment/Position:

Describe Responsibilities:

Organization:

Assignment/Position:

Describe Responsibilities:

Organization:

Assignment/Position:

Describe Responsibilities:

What do you consider your most important accomplishment in one of the above organizations?  
Why?

#### GENERAL INFORMATION

(One of the goals of LeadershipOAR is to build a network of Association leaders who can enhance their problem-solving and other leadership abilities through shared perspectives and working together.)

What specific skills/knowledge do you hope to gain from your participation in LeadershipOAR?

#### COMMITMENT

To graduate from LeadershipOAR, a participant is expected to attend all sessions.

ALL DATES ARE SUBJECT TO CHANGE

Retreat 1: February

Retreat 2: April

Retreat 3: August

Retreat 4: October

I understand the purpose of the LeadershipOAR program and if selected, I will devote the time and resources necessary to complete the program. Even though emergencies arise, any participant missing more than the allotted attendance requirement, for whatever reason, may be asked to withdraw from the program and no portion of the tuition shall be refunded. I understand the above commitments and agree to be bound by them in signing this application.

Applicant Signature:

Date:

Print Name:

TUITION

If accepted into the LeadershipOAR program, you will be billed for the remaining \$1,500 tuition fee (\$1,695 - \$195 application fee). This tuition includes training sessions, meals, overnight accommodations and instructional materials. Additional costs to the participants will include transportation from home to the meeting or retreat site and minimal expenses, which may be incurred during the field exercise phase of the program.

Will you be paying the \$1,500 tuition fee balance?  Yes  No

If not, will your broker/sponsor/local board be paying the \$1,500 tuition fee balance?

Yes  No

Sponsor Name:

Sponsor Address:

Sponsor Phone:

Note: If tuition is not paid in full by January 30, 2020, you will not be able to participate in the LeadershipOAR program.

BROKER COMMITMENT

This application has the approval of this organization and the applicant has our full support which includes the time required to participate in the program.

Signature:

Date:

Print Name:

Title:

SPONSOR COMMITMENT (if applicable)

This application has the approval of this organization and the applicant has our full support which includes the time required to participate in the program.

Organization Name:

Signature:

Date:

Print Name:

Title:

THE COMPLETED APPLICATION SHOULD BE EMAILED TO:

[jmh@okrealtors.com](mailto:jmh@okrealtors.com)

Pay your \$195 application fee.

To pay online click here or mail a check to:

Oklahoma Association of REALTORS®

ATTN: LOAR

9807 Broadway Ext. Oklahoma City, OK 73114

**DEADLINE FOR APPLICATIONS IS October 11th, 2019**