

# MASTER YOUR TIME

CRS ONE DAY COURSE:



## Mastering Your Time To Achieve Your Goals



**Mike Selvaggio** has been in the real estate business since 1975 and is broker owner of Delaware Homes, Inc. He was named REALTOR® of the Year in 1990 for the state of Delaware and has served as President of the Delaware Association of Realtors® and his local board. He thoroughly enjoys educational sessions while teaching as a Certified CRS Instructor and a master Ninja Selling Instructor. Serving as the 2008 National President of the Council of Residential Specialists has given him a great opportunity for national insight into the real estate profession. He is available to help REALTORS® and his clients with a goal of "Exceeding Expectations." <http://www.MikeMyGoals.com>

**September 26, 2018**  
**8:30 a.m. - 5 p.m.**

(Registration starts at 8 a.m.)

Presented by:  
**Greater Tulsa Association of  
REALTORS® and Oklahoma RRC**

Course location:  
**HBA of Greater Tulsa**  
11545 E. 43<sup>rd</sup> St. Tulsa, Okla. 74146

**\$99 Spectacular Spring Savings Deal!**  
*NOW through July 16, 2018*

Being successful isn't just about selling more homes or serving more clients. It's also about effectively managing your business so you can devote time to your personal life. This RRC One Day Course will provide strategies for creating positive change in your professional and personal lives. Course activities will help you assess your current business, set actionable goals, and develop a plan for how to achieve them. You will create a system that keeps you organized and focused as you take on the various challenges competing for your attention each day.

Upon the successful completion of this course, the student will be able to:

- Clarify your current status in the five critical areas of your life
- Design a business that will financially support the life you desire
- Understand various time management principles and techniques, as well as the art of time blocking
- Prioritize your life goals and create a plan of action to accomplish those goals

**Two early-bird specials give you two opportunities to \$AVE big on  
Mastering Your Time to Achieve Your Goals!**

### ABOUT RRC

The Residential Real Estate Council is the largest not-for-profit affiliate of the National Association of REALTORS®.

We are a professional network of over 30,000 residential real estate professionals, and we provide the industry's best education, resources and networking opportunities.

RRC also awards the Certified Residential Specialist® (CRS) Designation to top-producing REALTORS® who have met specific requirements related to experience, transactions and education.

Explore the paths you can take to earn the [CRS designation](#)



For more information on other CRS courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit [www.crs.com](http://www.crs.com).

